



CORPORATE BRIEFING SESSION

23 May 2025





PRESENTERS

- Mr. Zain Ashraf Mukaty (Director and CEO)
- Mr. Ahmed Ashraf Mukaty (Director)
- Mr. Syed Asad Hussain Zaidi (CFO)
- Mr. Sohail Akhtar Gogal (Company Secretary)



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COMPANY PROFILE

Pakistan Aluminium Beverage Cans Limited (PABC) is a pioneer in manufacturing beverage cans in Pakistan. PABC began its journey in December 2014 as the Country's first and only manufacturer and exporter of aluminium beverage cans. Its commercial production began in September 2017, with a rated production capacity of 700 million cans per year. PABC has increased its production capacity over time and achieved a yearly rated output of 1200 million cans in January 2024. Recently the Company also announced its equalization and debottlenecking project that will not only improve efficiencies but also increase the rated capacity to 1300 million cans. The project is expected to be operationally ready in 3-6 months.

PABC operates from its modern production facility located at M-3 Industrial City, Faisalabad, and provides quality products and services to its customers in Pakistan and abroad. At PABC, we believe in sustainable and ethical business practices, and our customers' satisfaction is at the forefront of our priorities.

As a company, PABC takes pride in contributing to the industrial diversity of the Country, creating domestic value, and reducing imports. We are proud of our journey, and we look forward to becoming the preferred choice for beverage can solutions.



COMPANY INFORMATION

Incorporation:	14-Dec-2014
Listing:	16-Jul-2021
Symbol:	PABC
Authorized Capital:	PKR4000.0M
Paid up Capital	PKR3611.1M
Auditors:	Kreston Hyder Bhimji & Co
Share Registrar:	THK Associate (Pvt) Ltd
Registered Office :	29 & 30, M-3 Industrial City, Main Boulevard, Sahianwala, Faisalabad

Board of Directors

- Mr. Simon Michael Gwyn Jennings (Chairman)
- Mr. Zain Ashraf Mukaty (CEO)
- Mr. Irfan Zakaria (Independent)
- Mr. Salim Parekh (Independent)
- Mr. Asad Shahid Soorty
- Ms. Hamida Salim Mukaty
- Mr. Ahmed Ashraf Mukaty

The board is deemed elected as notified by the Company u/s 159(4) for a 3-year term effective 23rd May 2025

Officers

- Syed Asad Hussain Zaidi (CFO)
- Sohail Akhtar Gogal (Company Secretary)



FINANCIAL PERFORMANCE

FY 2024





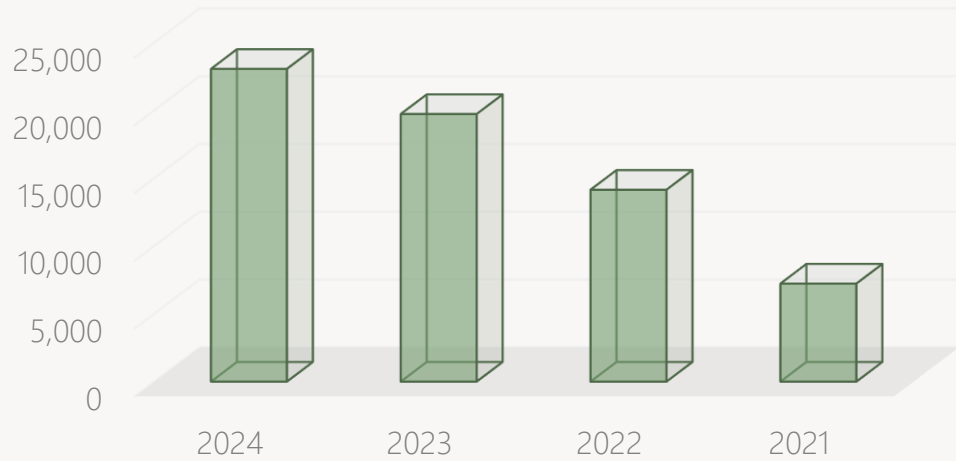
KEY FINANCIAL HIGHLIGHTS

		2024	2023	2022	2021
Net Sales	PKR Mil	23,068	19,736	14,153	7,230
Exports	PKR Mil	14,454	11,752	5,989	2,682
Local	PKR Mil	8,613	7,984	8,164	4,548
Gross Profit	PKR Mil	8,428	7,645	4,728	2,565
Net Profit	PKR Mil	6,104	5,018	2,703	1,577
EBITDA	PKR Mil	8,342	6,338	3,826	2,093
GP Ratio	%	36.53%	38.41%	33.41%	35.48%
NP Ratio	%	26.46%	25.42%	19.10%	21.81%
EPS	PKR	16.90	13.9	7.48	4.37
Interest Cover	Times	7.61	8.38	8.66	6.50
Total Assets	PKR Mil	31,705	21,457	15,358	12,167
Shareholders Equity	PKR Mil	16,740	10,635	6,882	4,721

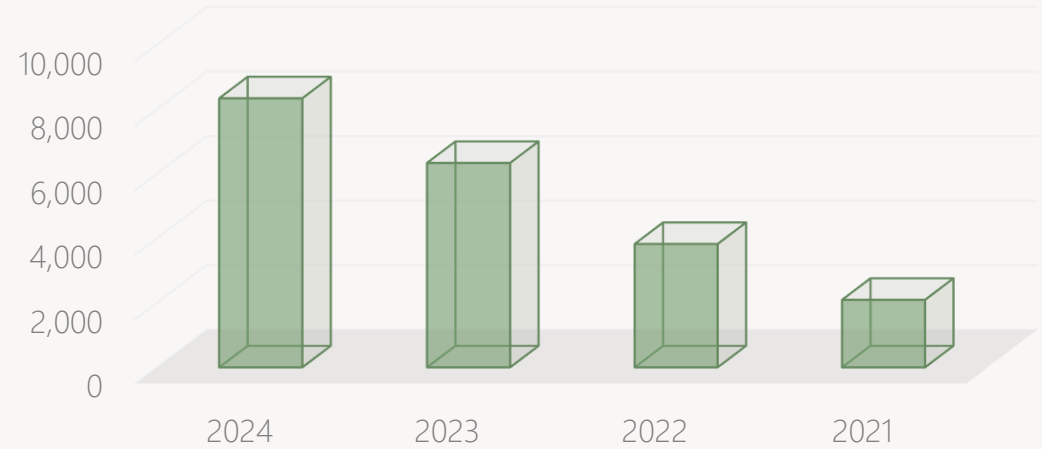


KEY FINANCIAL HIGHLIGHTS

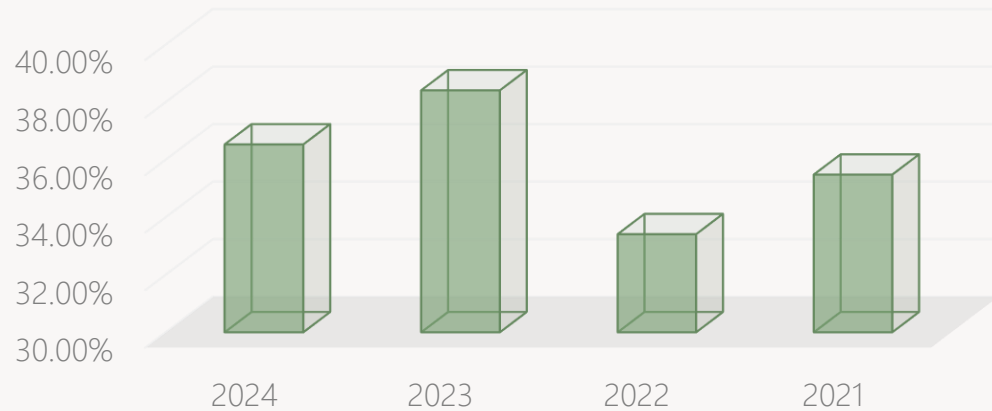
Net Sales PKR Mil



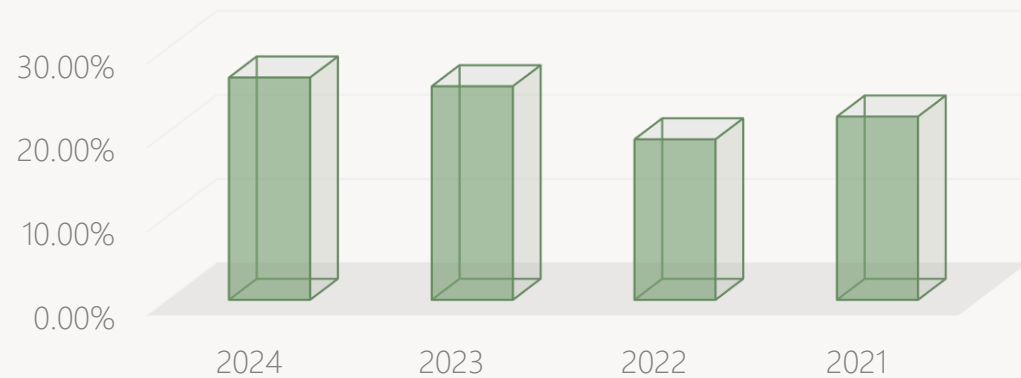
EBITDA PKR Mil



GP Ratio %



NP Ratio %





ANNUAL CAPACITIES

FY 2024

FY 2023

Rated Capacity	1200.0*	Rated Capacity	950.0
Installed Capacity	1050.0	Installed Capacity	855.0
Actual Production	936.32	Actual Production	811.9
Utilization	89%	Utilization	95%

* Rated Capacity was enhanced to 1200 M Cans p.a. in Jan-2024



FUTURE OUTLOOK

Capacity Expansion

Rated can manufacturing capacity is being increased from 1200 million to 1300 million cans per year. The project is expected to be operational in 3-6 months

Benefits of Capacity Expansion

- Debottlenecking and enhanced line alignment.
- Achieve operational efficiencies.

Financial Outlook

- Revenue of PKR22 Bn (approx.) is projected in FY-2025.
- Expected sales volume around 890M (approx.) cans in FY-25
 - Revenues and volumes may vary considering the various factors like forex rate, inflation and demand conditions in local market.

Note:

Please note that the estimations provided are prudent and it is possible that the actual results may deviate from the forecasted or expected results. The company does not accept any responsibility for any disparities that may arise, and it is advised not to rely on these estimations when making any decisions.



FUTURE OUTLOOK - RISKS AND MITIGATION STRATEGIES

Key Risks and uncertainties

- **Macroeconomic Instability**
Despite recent stabilization, any rise in inflation or interest rates could increase production and financing costs, weaken consumer purchasing power, and reduce demand.
- **Exchange Rate Volatility and Foreign Exchange Constraints**
Fluctuating exchange rates combined with persistent foreign currency shortages may raise input costs, disrupt imports, and lead to rationing of essential raw materials, impacting production and supply chains.
- **Geopolitical Conflicts and Regional Instability**
Conflicts in Ukraine and Gaza impact global trade, commodity markets, and financial flows. The Gaza conflict has the potential to reduce consumer spending. Rising tensions along the eastern border also dampen investor confidence and regional trade.
- **Border Disruptions**
Instability and closures at the Afghan border disrupt exports to Central Asia, affecting revenue and logistics.
- **Regulatory and Taxation Risks**
Changes in tax policies, duties, or cess on exports can raise costs for exporters, reducing competitiveness and profitability.
- **Trade and Supply Chain Disruptions**
Global trade tensions and evolving supply chain challenges risk timely procurement, operational efficiency, and cost control amid volatile commodity prices.
- **Aluminium Market Volatility**
China's removal of processing rebates has increased aluminium prices, while rising Central Asian production intensifies competition, pressuring prices and margins.
- **Market Competition and Industry Shifts**
the expansion of aluminium production in Central Asia is expected to intensify market competition.

Mitigation Strategies

- Active management approach.
- Trying to enhancing existing export markets and exploring new markets
- Leveraging Company's expertise and resources.
- Monitoring and adapting to evolving circumstances.

Note:

These identified risks are based on current market conditions and geopolitical factors and may evolve over time. It's important to note that not all risks may materialize, and unforeseen events could also impact business operations. The provided risks are intended for informational purposes only and should not be considered exhaustive. Investors and Businesses should conduct thorough risk assessments tailored to their specific circumstances and consult with appropriate experts or advisors to mitigate potential threats effectively.



Q & A

- The presenters will now answer your questions.
- Kindly state your name and organization with the question



THANK YOU



PABC
PAKISTAN ALUMINIUM
BEVERAGE CANS LIMITED